MBA with Finance Concentration

This concentration provides the student with a working knowledge of financial management in solving the practical financial problems encountered in the management of the financial affairs of the firm. Typically, it involves decision problems associated with working capital, capital structure, capital budgeting, mergers, acquisitions and corporate restructuring. It also seeks to expand the student’s understanding of the current conceptual framework of investments in financial assets including stocks, bonds and derivative securities.

Core: 7 required courses

- MBA 761 – Accounting for Managers \( [F, S] \)
- MBA 763 – Leadership, Teams & Individuals \( [F, S] \)
- MBA 765 – Financial Decision Making \( [F, S] \)
- MBA 767 – Market Opportunity Analysis \( [F, S] \)
- MBA 769 – Applied Economic Analysis \( [F, S] \)
- MBA 775 – Data Modeling and Analysis \( [F, S] \)
- MBA 787 – [Capstone] Strategic Management \( [F, S] \)

All core courses are offered every semester, both Fall \( [F] \) and Spring \( [S] \). Summer sections will be offered occasionally.

Electives: 3 courses from the following list

- MBA 771 – Law and Ethics \( [S] \)
- MBA 773 – Managing Information \( [F] \)
- MBA 779 – Managing Global Supply Chains \( [S] \)
- MBA 785 – Global Business \( [F] \)
- MGT 709 – New Venture Feasibility \( [F] \)
- MGT 710 – New Venture Creation \( [S] \)
- MGT 711 – Seminar in Negotiation \( [F] \)
- MGT 712 – Change Management \( [S] \)
- MGT 740 – Foundations of Human Resources \( [S] \)
- MKT 720 – Customer Satisfaction & Service Quality \( [F] \)
- MKT 737 – New Service and Product Development \( [Su] \)
- MKT 757 – Strategic Database Marketing \( [F] \)
- MKT 777 – Services Marketing \( [S] \)
- IB/MKT 747 – Global Digital Marketing Strategies \( [S] \)
- IB/MKT 725 – Global Consumer Behavior \( [Su] \)
- IB 787 – International Seminar \( [Su] \)
- Any LBS 600 or 700–Level course. Limit 2 - 600 level.

All electives are offered once per year, Fall \( [F] \), Spring \( [S] \), or Summer \( [Su] \).

Concentration: 4 courses at FIN 700-level

- FIN 708 – Advanced Corporate Finance \( [F] \)
- FIN 709 – Applied Topics in Finance \( [S, odd year] \) [FIN 708 and FIN 710 required]
- FIN 710 – Investment Management \( [S] \)
- FIN 712 – Financial Markets and Institutions \( [F, even year] \)
- FIN 715 – Portfolio Management \( [S, even year] \)
- FIN 750 – International Financial Management \( [F, odd year] \)

FIN 708 and FIN 710 are offered once per year. Other FIN 700–level courses are offered every other year.