

# Cultivating Leaders Who Transform Business

# MBA: MANAGEMENT CONCENTRATION: MANAGEMENT INFORMATION SYSTEMS

This concentration provides the student with a working knowledge of management information systems (MIS) to solve MIS problems in business with a balanced emphasis on theory and practice. It will prepare graduates with a broad-based knowledge of information systems design, development, implementation, evaluation, and maintenance. Through state-of-the-art topics such as business intelligence, electronic commerce, networks, and data modeling, this program will prepare graduates to be responsive to the growing demand of the information economy.

#### **MBA CORE REQUIREMENTS: 7 COURSES (21 CREDITS)**

MBA 761 - Accounting for Managers [F S]

MBA 763 - Leadership, Teams, and Individuals [F S]

MBA 765 - Financial Decision Making [F S]

MBA 767 - Market Opportunity Analysis [FS]

MBA 769 - Applied Economic Analysis [F S]

MBA 775 - Data Modeling and Analysis [F S]

MBA 787 - Strategic Management (Capstone) [F S]

ALL COURSES ARE OFFERED EVERY SEMESTER, BOTH FALL [F] AND SPRING [S].

SUMMER SESSIONS WILL BE OFFERED OCCASIONALLY.

### **MBA ELECTIVES: CHOOSE 3 COURSES (9 CREDITS)**

FIN 708 - Advanced Corporate Finance [F]

FIN 709 - Applied Topics in Finance [S, odd year]

FIN 710 - Investment Management [S]

**FIN 712** - Financial Markets and Institutions [F, even year]

FIN 715 - Portfolio Management [S, even year]

FIN 740 - Risk Management

FIN 750 - International Financial Management [F, odd year]

IB 787 - International Seminar [Su]

IB/MKT 725 - Global Consumer Behavior [Su]

**IB/MKT 747** - Global Digital Marketing Strategies [S]

MBA 771 - Law and Ethics [S]

MBA 773 - Managing Information [F]

MBA 779 - Managing Global Supply Chains [S]

MBA 785 - Global Business (F)

MGT 709 - New Venture Feasibility [F]

MGT 710 - New Venture Creation [S]

**MGT 711** - Seminar in Negotiation [F]

MGT 712 - Change Management [S]

MGT 740 - Foundations of Human Resources [Su]

MKT 664 - Professional Sales & Negotiations [S]

**MKT 711** - Strategic Marketing Management

MKT 720 - International Marketing Research [F]

MKT 737 - New Service & Product Development [Su]

MKT 757 - Strategic Database Marketing [F]

MKT 777 - Services Marketing [S]

Any LBS 600 or 700-level course [600-level: limit two]

ALL ELECTIVES ARE OFFERED ONCE PER YEAR. FALL [F], SPRING [S], OR SUMMER [Su].

## **CONCENTRATION: 4 COURSES (12 CREDITS)**

Any four **MIS 700**-level courses with approval of Director of MS MIS Program.



