## MBA Core Requirements: 7 Courses (21 Credits)

- **MBA 761** - Accounting for Managers [F S]
- **MBA 763** - Leadership, Teams, and Individuals [F S]
- **MBA 765** - Financial Decision Making [F S]
- **MBA 767** - Market Opportunity Analysis [F S]
- **MBA 769** - Applied Economic Analysis [F S]
- **MBA 775** - Data Modeling and Analysis [F S]
- **MBA 787** - Strategic Management (Capstone) [F S]

*Core Courses are offered every semester, both Fall [F] and Spring [S]. Summer sessions will be offered occasionally.*

## MBA Electives: Choose 3 Courses (9 Credits)

- **FIN 708** - Advanced Corporate Finance [F]
- **FIN 709** - Applied Topics in Finance [S, odd year]
- **FIN 710** - Investment Management [S]
- **FIN 712** - Financial Markets and Institutions [F, even year]
- **FIN 715** - Portfolio Management [S, even year]
- **FIN 740** - Risk Management
- **FIN 750** - International Financial Management [F, odd year]
- **IB 787** - International Seminar [Su]
- **IB/MKT 725** - Global Consumer Behavior [Su]
- **IB/MKT 747** - Global Digital Marketing Strategies [S]
- **MBA 771** - Law and Ethics [S]
- **MBA 773** - Managing Information [F]
- **MBA 779** - Managing Global Supply Chains [S]
- **MBA 785** - Global Business [F]
- **MGT 709** - New Venture Feasibility [F]
- **MGT 710** - New Venture Creation [S]
- **MGT 711** - Seminar in Negotiation [F]
- **MGT 712** - Change Management [S]
- **MGT 740** - Foundations of Human Resources [Su]
- **MKT 664** - Professional Sales & Negotiations [S]
- **MKT 711** - Strategic Marketing Management [F]
- **MKT 720** - International Marketing Research [F]
- **MKT 737** - New Service & Product Development [Su]
- **MKT 757** - Strategic Database Marketing [F]
- **MKT 777** - Services Marketing [S]

*All electives are offered once per year. Fall [F], Spring [S], or Summer [Su]. Any LBS 600 or 700-level course [600-level: limit two]*

## MIS Core Requirements: 6 Courses (18 Credits)

- **MIS 744** - Information Systems Strategy
- **MIS 746** - Information Systems Project Management
- **MIS 762** - Systems Analysis, Modeling & Design
- **MIS 764** - Electronic Commerce
- **MIS 766** - Data Management
- **MIS 781** - Client Project

## MIS Electives: 2 Courses (6 Credits)

Any 600 or 700-level course offered by the Management Information Systems program.

Credits Required for the MBA Degree: 30  
Credits Required for the MS-MIS Degree: 24  
**Total Credits Required: 54**