



# Cultivating Leaders Who Transform Business

## MBA: FINANCE CONCENTRATION

This concentration provides the student with a working knowledge of financial management, providing the skills necessary to solve the practical problems encountered in managing the financial affairs of a firm. Typically, this involves decision problems associated with capital structure, capital budgeting, working capital, mergers, acquisitions, and corporate restructuring. It also seeks to expand the student's understanding of the current conceptual framework of investments in financial assets, including stocks, bonds, and derivative securities.

### MBA CORE REQUIREMENTS: 7 COURSES (21 CREDITS)

**MBA 761** - Accounting for Managers [F S]

**MBA 763** - Leadership, Teams, & Individuals [F S]

**MBA 765** - Financial Decision Making [F S]

**MBA 767** - Market Opportunity Analysis [F S]

**MBA 769** - Applied Economic Analysis [F S]

**MBA 775** - Data Modeling & Analysis [F S]

**MBA 787** - Strategic Management (Capstone) [F S]

*ALL COURSES ARE OFFERED EVERY SEMESTER, BOTH FALL [F] AND SPRING [S].  
SUMMER SESSIONS WILL BE OFFERED OCCASIONALLY.*

### MBA ELECTIVES: CHOOSE 3 COURSES (9 CREDITS)

**IB 787** - International Seminar [Su]

**IB/MKT 725** - Global Consumer Behavior [Su]

**IB/MKT 747** - Global Digital Marketing Strategies [S]

**MBA 771** - Law and Ethics [S]

**MBA 773** - Managing Information [F]

**MBA 779** - Managing Global Supply Chains [S]

**MBA 785** - Global Business [F]

**MGT 709** - New Venture Feasibility [F]

**MGT 710** - New Venture Creation [S]

**MGT 711** - Seminar in Negotiation [F]

**MGT 712** - Change Management [S]

**MGT 740** - Foundations of Human Resources [Su]

**MKT 664** - Professional Sales & Negotiations [S]

**MKT 711** - Strategic Marketing Management

**MKT 720** - International Market Research [F]

**MKT 737** - New Service & Product Development [Su]

**MKT 757** - Strategic Database Marketing [F]

**MKT 777** - Services Marketing [S]

Any **LBS 600** or **700**-level course [600-level: limit two]

*ALL ELECTIVES ARE OFFERED ONCE PER YEAR.  
FALL [F], SPRING [S], OR SUMMER [Su].*

### CONCENTRATION: CHOOSE 4 COURSES (12 CREDITS)

**FIN 708** - Advanced Corporate Finance [F]

**FIN 709** - Applied Topics in Finance [S, odd year]

*[FIN 708 & FIN 710 required]*

**FIN 710** - Investment Management [S]

**FIN 712** - Financial Markets & Institutions [F, even year]

**FIN 715** - Portfolio Management [S, even year]

**FIN 740** - Risk Management

**FIN 750** - International Financial Management [F, odd year]

*ALL CONCENTRATION COURSES ARE OFFERED ONCE PER YEAR.*

