



# DRIVEN BY AMBITION.

## MBA ELECTIVES: CHOOSE 3 COURSES (9 CREDITS)

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|--|---|
| <b>FIN 708</b> - Advanced Corporate Finance [F]                    | <b>MBA 785</b> - Global Business [F]                                  |
| <b>FIN 709</b> - Applied Topics in Finance [S, odd year]           | <b>MGT 709</b> - New Venture Feasibility [F]                          |
| <b>FIN 710</b> - Investment Management [S]                         | <b>MGT 710</b> - New Venture Creation [S]                             |
| <b>FIN 712</b> - Financial Markets and Institutions [F, even year] | <b>MGT 711</b> - Seminar in Negotiation [F]                           |
| <b>FIN 715</b> - Portfolio Management [S, even year]               | <b>MGT 712</b> - Change Management [S]                                |
| <b>FIN 740</b> - Risk Management                                   | <b>MGT 740</b> - Foundations of Human Resources [Su]                  |
| <b>FIN 750</b> - International Financial Management [F, odd year]  | <b>MKT 664</b> - Professional Sales & Negotiations [S]                |
| <b>IB 787</b> - International Seminar [Su]                         | <b>MKT 711</b> - Strategic Marketing Management                       |
| <b>IB/MKT 725</b> - Global Consumer Behavior [Su]                  | <b>MKT 720</b> - International Marketing Research [F]                 |
| <b>IB/MKT 747</b> - Global Digital Marketing Strategies [S]        | <b>MKT 737</b> - New Service & Product Development [Su]               |
| <b>MBA 771</b> - Law and Ethics [S]                                | <b>MKT 757</b> - Strategic Database Marketing [F]                     |
| <b>MBA 773</b> - Managing Information [F]                          | <b>MKT 777</b> - Services Marketing [S]                               |
| <b>MBA 779</b> - Managing Global Supply Chains [S]                 | Any <b>LBS 600</b> or <b>700</b> -level course [600-level: limit two] |

ALL ELECTIVES ARE OFFERED ONCE PER YEAR.  
FALL [F], SPRING [S], OR SUMMER [Su].

## HOA MANAGEMENT ELECTIVE: CHOOSE 1 COURSE (3 CREDITS)

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|---|---|
| <b>HOA 716</b> - Principles & Practices in Hotel Management     | <b>HOA 718</b> - Principles of Casino & Gaming Management |
| <b>HOA 717</b> - Principles in Convention & Meetings Management | <b>HOA 720</b> - Principles in Food Service Management    |

## HOA ELECTIVE: 1 COURSE (3 CREDITS)

Any **500** or **700-level** course offered by the Hotel Administration program.

Credits Required for the MBA Degree: 30

Credits Required for the Hotel Administration M.S. Degree: 21

**Total Credits Required: 51**

\*Choosing the thesis track replaces the [HOA elective AND HOA 788] with **HOA 789 - Thesis (6 credits)**.\*