MGT 371, Leadership & Managerial Skills

Department of Management, Entrepreneurship, and Technology

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<th>Item</th>
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<td>Time(s):</td>
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<td>Class Location</td>
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<td>WebCampus:</td>
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Course Description:

This course focuses on the skills of effective leaders and managers with an emphasis on: (1) leadership emergence in work settings; (2) how to lead and manage others effectively; and (3) leadership challenges in the contemporary business landscape such as the intersection of leadership with ethics.

Learning Outcomes:

1. A deep theoretical and practical knowledge of various leadership theories.
2. Understanding the appropriate times to use (or not use) various leadership styles.
3. Recognition of the leadership styles of others and what the desired outcomes of that style are.
4. Understanding of the difference between leadership and management.
5. Ability to appropriately form and manage teams.
6. Ability to select, develop and motivate employees.
7. Knowledge of how to make ethical decisions.

Enrollment Requirements:

Lee Business School major, Business Administration minor, or Management minor.
Required Text

*The Art of Leadership and Supervision v1.1* (2018). Laura Portolese, Phil Upperman, and Bob Trumpy. Flatworld Knowledge. ISBN: 978-1-4533-9156-3. This text is available in a variety of formats through the UNLV bookstore or directly through the publisher's website.

Other materials as assigned by the instructor which will be available free of charge.

**Technology Needed:**

Due to this course being delivered 100% online, you will need to have acceptable technology. For this course you will need:

- A computer/laptop/tablet
- A webcam or comparable video recording device (i.e. your phone camera)
- A web browser that is up-to-date
- Canvas requires the following browser components:
  - Flash is required for media recording, streaming, viewing, and uploading.
  - The Java plug-in is required for several features in Canvas.
  - Adobe Acrobat Reader is required to view documents in your browser.

**Assignments:**

*Exams (400 Points)*

Four examinations will be given, each of which will be worth 100 points. Exams will cover specific topic areas and cases discussed in the course as well as material from the textbook. The final exam will not be cumulative. Questions will consist of a combination of true/false and multiple choice. Exams will be closed book and notes. You are not allowed to talk about this exam with other people nor consult any resources outside of what is in your head.

*Leadership Development Plan (100 Points)*

You will create a leadership development plan that will help you in your future careers as managers and leaders. More specific instructions on this will be provided during the fifth week of the semester.

*Discussions (120 Points)*

There will be four discussions throughout the semester each of which will be worth 40 points. Your three best scores will be kept. There will be no make-up discussions. Initial posts for these discussions will need to be made by the end of the day Wednesday during the week listed in the course schedule. All reply posts will need to be completed by the end of the day Friday.

*Short Assignments (80 Points)*

There will be nine short assignments throughout the semester each of which will be worth 10 points. Your eight best scores will be kept. There will be no make-up short assignments.
Assignments will need to be completed by the end of the day Friday on the week listed in the course schedule.

*Lecture Quizzes (100 Points)*

There will be eleven quizzes embedded in module lectures each of which is worth 10 points. Your ten best scores will be kept. There will be no make-up quizzes. Lecture quizzes appear as “Lecture Quiz X” in each module and when you navigate to them the lecture video will start and the quiz questions will appear at various points throughout. These will consist of multiple choice and true/false questions. As with the short assignments, these will be due by the end of the day Friday on the listed week.

*Team Project (200 Points)*

There will be a team project. More specific instructions on this will be provided during the fifth week of the semester.

**Assessment**

Below is the scoring guideline and the weighting of the components of the course grade.

<table>
<thead>
<tr>
<th>Assignment Type</th>
<th>Weight</th>
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<tbody>
<tr>
<td>Exams</td>
<td>400 (4 exams @ 100 points each)</td>
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<tr>
<td>Leadership Development Plan</td>
<td>100 points</td>
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<tr>
<td>Discussions</td>
<td>120 (3 @ 40 points each)</td>
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<tr>
<td>Short Assignments</td>
<td>80 (8 @ 10 points each)</td>
</tr>
<tr>
<td>Lecture Quizzes</td>
<td>100 (10 @ 10 points each)</td>
</tr>
<tr>
<td>Team Project</td>
<td>200 points</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td>1000 points possible</td>
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**Grading Scale**
Your grade for this class will be based on 1000 total possible points. The grade breakdown is as follows:

A ≥ 930  
A- = 900 – 929  
B+ = 870 – 899  
B = 830 – 869  
B- = 800 – 829  
C+ = 770 – 799  
C = 700 – 769  
D = 600 – 699  
F ≤ 599

Course Performance

If you are having any problems with this class, PLEASE talk to me early on. If you let problems spiral out of control, it will be much more difficult for you to rectify the situation later.
University Policies

Public Health Directives

Face coverings are currently optional for all faculty and students in the classroom. Students must follow all active UNLV public health directives while enrolled in this class. UNLV public health directives are found at [Health Requirements for Returning to Campus](https://www.unlv.edu/coronavirus/health-requirements). Students who do not comply with these directives may be asked to leave the classroom. Refusal to follow the guidelines may result in further disciplinary action according to the [UNLV Student Conduct Code](https://www.unlv.edu/sites/default/files/page_files/27/StudentConduct-Code.pdf), including being administratively withdrawn from the course.

Academic Misconduct

Academic integrity is a legitimate concern for every member of the University community. We all share in upholding the fundamental values of honesty, trust, respect, fairness, responsibility, and professionalism. By choosing to join the UNLV community, students accept the expectations of the Student Academic Misconduct Policy, and are encouraged to always take the ethical path whenever faced with choices. Students enrolling at UNLV assume the obligation to conduct themselves in a manner compatible with UNLV’s educational mission. An example of academic misconduct is plagiarism. Plagiarism is using the words or ideas of another person, from the Internet or any other source without proper citation of the source(s). See the [Student Conduct Code](https://www.unlv.edu/studentconduct/student-conduct).

Auditing a Course

Auditing a course allows a student to continue attending the lectures and/or laboratories and discussion sessions associated with the course, but the student will not earn a grade for any component of the course. Students who audit a course receive the same educational experience as students taking the course for a grade, but will be excused from exams, assessments, and other evaluative measures that serve the primary purpose of assigning a grade.

Classroom Conduct

Students have a responsibility to conduct themselves in class and in the libraries in ways that do not interfere with the rights of other students to learn, or of instructors to teach. Use of devices such as cellular phones and pagers, or other potentially disruptive activities are only permitted with the prior explicit consent of the instructor.

Students are specifically prohibited to record classes without instructor authorization, including online/remote classes (either audio only, or video and audio). The instructor may rescind permission at any time during the class. If a student does not comply with established
requirements or obstructs the functioning of the class, the instructor may initiate an administrative withdrawal of the student from the course.

Since the COVID-19 pandemic forced some instruction to be delivered remotely starting in Spring 2020, numerous students have asked instructors to record their synchronous classes, so that they can access them at their convenience. Instructors who agree to record their classes (audio only, or video and audio) should inform students in advance. Recorded lectures may not be broadly released to anyone, but made available exclusively to those students enrolled in the class during the particular academic term. Recorded lectures must be stored securely, and are subject to the Nevada System of Higher Education’s Records Retention Policy, meaning that the recordings can only be deleted 120 days after the end of class (i.e., after grades are posted). Once this requirement is met, the recordings should be deleted. Class recordings are protected from disclosure, as they are deemed part of an educational record under the Family Educational Rights and Privacy Act (FERPA).

Copyright

The University requires all members of the University Community to familiarize themselves with, and to follow copyright and fair use requirements. You are individually and solely responsible for violations of copyright and fair use laws. The University will neither protect nor defend you, nor assume any responsibility for student or employee violations of fair use laws. Violations of copyright laws could subject you to federal and state civil penalties and criminal liability, as well as disciplinary action under University policies. Additional copyright policy information is available at https://www.unlv.edu/provost/copyright.

Disability Resource Center (DRC)

The UNLV Disability Resource Center (Campus Resource Center (CRC) 1st floor, https://www.unlv.edu/drc, telephone 702-895-0866) provides resources for students with disabilities. Students who believe that they may need academic accommodations due to a permanent disability, temporary or permanent medical need, or academic support due to pregnancy are encouraged to contact the DRC as early as possible in the academic term. A Disabilities Specialist will discuss what options may be available to you. Students who are already registered with the DRC should request their accommodations online each semester, and make an appointment to discuss their accommodations with their instructors.

Final Examinations

The University requires that final exams given at the end of a course occur on the date and at the time specified in the Final Exam schedule. The Final Exam schedule is typically available at the start of the semester, and the classroom locations are available approximately one month before the end of the semester. See the Final Exam Schedule, https://www.unlv.edu/registrar/calendars.
Identity Verification and Online Course Requirements

All UNLV students must use their Campus-issued ACE ID and password to log in to WebCampus-Canvas.

UNLV students enrolled in online or hybrid courses are expected to read and adhere to the Student Academic Misconduct Policy, https://www.unlv.edu/studentconduct/misconduct/policy, which states that “acting or attempting to act as a substitute for another, or using or attempting to use a substitute, in any academic evaluation or assignment” is a form of academic misconduct. Intentionally sharing ACE login credentials with another person may be considered an attempt to use a substitute, and could result in investigation and sanctions, as outlined in the Student Academic Misconduct Policy. UNLV students enrolled in online courses are also expected to read and adhere to the Acceptable Use of Computing and Information Technology Resources Policy, https://www.it.unlv.edu/policies/acceptable-use-computing-and-information-technology-resources-policy, which prohibits sharing university accounts with other persons without authorization. To the greatest extent possible, all graded assignments and assessments in UNLV online courses should be hosted in WebCampus-Canvas or another UNLV-managed platform that requires ACE login credentials for access.

Incomplete Grades

The grade of “I” (Incomplete) may be granted when a student has satisfactorily completed three-fourths of course work for that semester/session, but cannot complete the last part of the course for reason(s) beyond the student’s control and acceptable to the instructor, and the instructor believes that the student can finish the course without repeating it. For undergraduate courses, the incomplete work must be made up before the end of the following regular semester. Graduate students receiving “I” grades in 500-, 600-, or 700-level courses have up to one calendar year to complete the work, at the discretion of the instructor. If course requirements are not completed within the period indicated, a grade of “F” will be recorded, and the student’s GPA will be adjusted accordingly. Students who are fulfilling an Incomplete grade do not register for the course, but make individual arrangements with the instructor who assigned the “I” grade.

Library Resources

Librarians are available to consult with students on research needs, including developing research topics, finding information, and evaluating sources. To make an appointment with a subject expert for this class, please visit the Libraries’ Research Consultation website, https://guides.library.unlv.edu/appointments/librarian. You can also ask the library staff questions via chat and text message at https://ask.library.unlv.edu/.

Missed Classwork
Any student missing class, quizzes, examinations, or any other class or laboratory work because of observance of religious holidays will be given an opportunity during that semester to make up the missed work. The make-up opportunity will apply to the religious holiday absence only. It is the responsibility of the student to notify the instructor within the first 14 calendar days of the course for Fall and Spring courses (except for modular courses), or within the first 7 calendar days of the course for Summer and modular courses, of their intention to participate in religious holidays which do not fall on state holidays or periods of class recess. For additional information, please visit the Missed Classwork policy, under Registration Policies, on the Academic Policies webpage, https://catalog.unlv.edu/content.php?catoid=39&navoid=10666.

In accordance with the policy approved by the Faculty Senate regarding missed class time and assignments, students who represent UNLV in any official extracurricular activity will also have the opportunity to make up assignments, provided that the student submits official written notification to the instructor no less than one week prior to the missed class(es).

The spirit and intent of the policy for missed classwork is to offer fair and equitable assessment opportunities to all students, including those representing the University in extracurricular activities. Instructors should consider, for example, that in courses which offer a “Drop one” option for the lowest assignment, quiz, or exam, assigning the student a grade of zero for an excused absence for extracurricular activity is both contrary to the intent of the Faculty Senate’s policy, and an infringement on the student’s right to complete all work for the course.

This policy will not apply in the event that completing the assignment or administering the examination at an alternate time would impose an undue hardship on the instructor or the University that could be reasonably avoided. There should be a good faith effort by both the instructor and the student to agree to a reasonable resolution. When disagreements regarding this policy arise, decisions can be appealed to the Department Chair/School Director, College/School Dean, and/or the Faculty Senate Academic Standards Committee.

For purposes of definition, extracurricular activities may include, but are not limited to academic recruitment activities, competitive intercollegiate athletics, fine arts activities, liberal arts competitions, science and engineering competitions, and any other event or activity sanctioned by a College/School Dean, and/or by the Executive Vice President and Provost.

**Rebelmail**

Rebelmail is UNLV’s official email system for students and by University policy, instructors and staff should only send emails to students’ Rebelmail accounts. Rebelmail is one of the primary ways in which students receive official University communications, information about deadlines, major Campus events, and announcements. All UNLV students receive a Rebelmail account.
account after they have been admitted to the University. Sending emails within WebCampus-Canvas is also acceptable.

**Title IX**

UNLV is committed to providing an environment free of all forms of unlawful discrimination including sexual and gender-based discrimination, harassment, and violence like sexual assault, intimate partner violence, and stalking. If you, or someone you know, has experienced or is experiencing these types of behaviors, know that you are not alone. Resources and support are available. To learn more or to report an incident, please visit the [Office of Equal Employment and Title IX website](https://www.unlv.edu/compliance). Please be aware that as an instructor, I am not a confidential resource, and I will need to report incidents of sexual misconduct to UNLV’s Title IX Coordinator. You can also report concerns directly using the [online reporting form](https://cm.maxient.com/reportingform.php?UnivofNevadaLasVegas&layout_id=18), or via email at titlexcoordinator@unlv.edu or 702-895-4055. For confidential support in matters of sexual violence, relationship/family violence, or stalking, contact the [Care Center](https://www.unlv.edu/carecenter) at 702-895-0602.

**Tutoring and Coaching**

The Academic Success Center (ASC), at the Claude I. Howard Building, provides tutoring, academic success coaching, and other academic assistance for all UNLV undergraduate students. For information regarding tutoring subjects, tutoring times, and other ASC programs and services, please visit the [ASC website](https://www.unlv.edu/asc), or call 702-895-3177. The ASC is located across from the Student Services Complex (SSC). Academic success coaching is located on the second floor of SSC A, Room 254. Drop-in tutoring is located on the second floor of the Lied Library, and on the second floor of the College of Engineering building (TBE A 207).

**UNLV Writing Center**

One-on-one or small group assistance with writing is available free of charge to UNLV students at the [Writing Center](https://writingcenter.unlv.edu/), located in the Central Desert Complex, Building 3, Room 301 (CDC 3–301). Walk-in consultations are sometimes available, but students with appointments receive priority assistance. Students may make appointments in person or by calling the Center, telephone 702-895-3908. Students are requested to bring to their appointments their Rebel ID Card, a copy of the instructions for their assignment, and two copies of any writing they have completed on their assignment.

**988 FREE 24/7 SUICIDE & CRISIS LIFELINE**

In addition to campus resources such as the [Counseling and Psychological Services (CAPS)](https://www.unlv.edu/caps) website at https://www.unlv.edu/caps, visiting the [YOU@UNLV website](https://you.unlv.edu/), and [Early Alert](https://you.unlv.edu/) (for graduate students, at MGT 371 Syllabus

*This syllabus is subject to change.*
https://www.unlv.edu/graduatecollege/academy/early-alert), you may now call or text 988 or chat at 988lifeline.org if you or someone you know is in crisis and in need of support.

Diversity Statement

As an institution of higher learning, UNLV represents a rich diversity of human beings among its faculty, staff, and students, and is committed to aspiring to maintain a Campus environment that values that diversity. Accordingly, the University supports understanding and appreciation of all members of its community, regardless of race, sex, age, color, national origin, ethnicity, creed, religion, disability, sexual orientation, gender, gender identity, marital status, pregnancy, genetic information, veteran status, or political affiliation. Please see University Statements and Compliance, https://www.unlv.edu/about/statements-compliance.

A successful learning experience requires mutual respect and trust between the students and the instructor. Accordingly, the instructor asks that students be willing to listen to one another’s points of view, acknowledging that there may be disagreements, keep discussion and comments on topic, and use first person, positive language when expressing their perspectives.

UNLV Land Acknowledgement

UNLV is situated on the traditional homelands of Indigenous groups, including the Nuwu or Nuwuvii, Southern Paiute People, descendants of the Tudini, or Desert People. We honor and offer gratitude for those who have stewarded the land; for the land itself; and for the opportunity to cultivate a thriving, diverse, inclusive, and just scholarly community here today that works for a better tomorrow for all.