ALAN N. MILLER

Department of Management, Entrepreneurship and Technology
Lee Business School
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EDUCATION:

Ph.D. The Graduate Center, City University of New York, 1981. Major: Organizational Behavior. Supporting discipline: Strategic Management.

M. Phil. The Graduate Center, City University of New York, 1980.

M.B.A. Syracuse University, 1972. Major: Organization and Management.

B.S. University of New Hampshire, 1970. Major: Hotel Administration.

B.A. Temple University, 1968. Major: Psychology.

TRAINING COMPLETED:

Intersections: Supervisor Anti-Harassment (US). LawRoom online course. February 17, 2016.

Enhancing the University – Campaign Preparedness Workshop. Gonser Gerber Advancement Consultants. November 21, 2014, Las Vegas, Nevada.

Department Chairs Seminar. AACSB International – The Association to Advance Collegiate Schools of Business. February 28-March 1, 2013, Tampa, Florida.

Academic Assessment Workshop. Office of Academic Assessment, University of Nevada, Las Vegas. August 2012.

PROFESSIONAL EXPERIENCE:

Professor of Management Emeritus. Lee Business School, University of Nevada, Las Vegas. July 2017 - Present.

Chairman. Department of Management, Entrepreneurship and Technology, Lee Business School, University of Nevada, Las Vegas. July 2012 — June 2015. The department, with an annual budget of more than \$3.4 million, consists of 21 full-time

faculty, an Administrative Assistant, five Graduate Assistants, and four Faculty Assistants. It offers undergraduate majors in Management, Entrepreneurship, and Information Management, a Master of Science degree in Management Information Systems, and business core and electives courses in Management, Entrepreneurship, and Information Systems to more than 4,800 undergraduate and graduate students annually.

Accomplishments:

- Led the integration of the former Management and Management Information Systems departments into the newly created Management, Entrepreneurship and Technology department.
- Led the development and implementation of a new mission for the department.
- Initiated an annual appraisal meeting with each faculty to provide feedback on his or her performance.
- Initiated a mentoring program for the department's junior faculty.
- Initiated an ongoing department research seminar.
- Initiated an ongoing department teaching seminar.
- Initiated and participated in the revision of the undergraduate Management major.
- Instrumental in the development of a new Information Management major.
- Led the successful recruitment, selection, and hiring of three tenure-track faculty.
- Reduced the enrollment capacity of the department taught Lee Business School strategic management capstone course by 17 percent.
- Increased faculty travel funding by 20 percent.
- Replaced and upgraded all equipment in the department's 60-student computer laboratory.
- Installed WiFi in all the department's offices and common areas.
- Installed state-of-the-art technology and audio/video equipment in the department's conference room.
- Refurbished the department's faculty and staff lounge, conference room, and administrative offices.

Member. Executive Committee (Leadership Team), Lee Business School, University of Nevada, Las Vegas. July 2012 – June 2015.

Professor of Management. Lee Business School, University of Nevada, Las Vegas. July 1988 – June 2017.

Visiting Professor. Scuola di Amministrazione Aziendale (SAA), Università degli Studi di Torino, Turin, Italy. Spring 2002 semester.

Senior Research Scientist. Human Interaction Research Institute (HIRI), Encino, California. September 1994 – May 2014. Founded in 1961, the HIRI is a nonprofit center for research and intervention on innovation and change. Its work centers on using behavioral sciences to address the complex human dynamics of change.

On-Site Director and Professor of Management. University of Nevada, Las Vegas International Programs at the University of London, London, England. Fall 1989 semester.

Associate Professor of Management. College of Business, University of Nevada, Las Vegas. July 1983 - June 1988.

Assistant Professor of Management. College of Business, University of Nevada, Las Vegas. September 1978 - June 1983.

Bernard M. Baruch Doctoral Research Assistant. Baruch College, City University of New York. September 1976 - June 1978.

Mentor. State University of New York Empire State College, Mid-Hudson Learning Unit, New Paltz, New York. August 1974 - August 1975.

Lecturer in Management. State University of New York at New Paltz. September 1973 - August 1975.

UNDERGRADUATE AND GRADUATE COURSES TAUGHT:

Advanced Organizational Behavior
Business and Society
Business Organization and Management
Global Business Strategy
Government and Business
Human Resource Management
International Business and Society
International Management
International Organizational Behavior
Introduction to Business

Job Analysis and Compensation

Managing Conflict and Violence in Organizations (taught in the UNLV Honors College)

Principles of Management and Organizational Behavior

Seminar in Crisis Management

Seminar in Ethics at Work

Seminar in Leadership

Seminar in Managing Diversity

Seminar in Organization Development

Seminar in Performance Management
Seminar in Power and Influence in Organizations
Seminar in Quality and Productivity Management
Seminar in Teamwork and Interpersonal Skills
Strategic Management and Policy
Strategy Formulation and Implementation

SPECIAL TOPICS AND EXECUTIVE COURSES TAUGHT:

AIDS in the Workplace: Issues and Answers
Employee Performance Appraisal Techniques
Entrepreneurs, Organizations, and the American Dream
Leadership Skills for Executives
Managing International Mergers and Acquisitions
Managing the American Presidency: The Use and Misuse of Power
Privatization in the United States: Promises, Prescriptions, and Precautions
Privatization: Private Enterprise's New Role in Great Britain
Seminar in Small Business Management
The Study of Organizational Behavior through Fiction and Film

THESIS/DISSERTATION COMMITTEES:

Stanley D. Suboleski (Ph.D., Hospitality Administration, 2012) Michael Green (MPA, 2004)

PEER-REVIEWED JOURNAL PUBLICATIONS:

Miller, A. N., Taylor, S. G., & Bedeian, A. G. (2011). Publish or Perish: Academic Life as Management Faculty Live It. *Career Development International, 16*(5), 422-445. Recipient of *Career Development International's* Overall Best Paper Award for 2011.

Bedeian, A. G., Taylor, S. G., & **Miller, A. N.** (2010). Management Science on the Credibility Bubble: Cardinal Sins and Various Misdemeanors. *Academy of Management Learning & Education*, *9*(4), 715-725.

Miller, A. N. (2008). Teaching Business Students about HIV and AIDS in the Workplace: Curriculum and Resources. *Journal of Management Education, 32*(2), 210-227.

Backer, T. E., **Miller, A. N.,** & Bleeg, J. E. (2006). Capacity by Any Other Name. *Stanford Social Innovation Review*, *4*(1), 15.

de Rond, M., & **Miller, A. N.** (2005). Publish or Perish: Bane or Boon of Academic Life? *Journal of Management Inquiry, 14* (4), 321-329.

- **Miller, A. N.** (2002). Ignorance is *Not* Bliss: AIDS/HIV Coverage in College Management Textbooks. *Journal of the Academy of Business Education*, *3*(2), 87-98.
- **Miller, A. N.** (2000). Preparing Future Managers to Deal With AIDS/HIV in the Workplace. *Journal of Education for Business*, 75(5), 258-262.
- Kohl, J. P., **Miller, A. N.,** & Pohl, N. F. (1997). AIDS in the Workplace: The Response of American Business Schools. *Journal of Education for Business*, 73(2), 98-101.
- **Miller, A. N.,** Backer, T. E., & Rogers, E. M. (1997). Business Education and the AIDS Epidemic: Responding in the Workplace. *Business Horizons*, *40*(4), 78-86.
- **Miller, A. N.** (1997). Ideological Motivations of Privatization in Great Britain versus Developing Countries. *Journal of International Affairs*, *50*(2), 391-407.
- **Miller, A. N.** (1995). British Privatization: Evaluating the Results. *Columbia Journal of World Business*, *30*(4), 82-98.
- **Miller, A. N.** (1994). Privatization: Lessons from the British Experience. *Long Range Planning*, *27*(6), 125-136.
- Kohl, J. P., & **Miller, A. N.** (1994). U.S. Organizations' Response to AIDS in the Workplace: A Review and Suggestions for Managers. *Management Decision*, *32*(4), 43-51.
- **Miller, A. N.** (1994). Corporate Transformations: The New Role of Proxy Contests. *Review of Business*, *15*(3), 15-19.
- **Miller, A. N.,** & Kohl, J. P. (1992). Business Textbook Coverage of AIDS in the Workplace: Results of a Survey. *Equal Opportunities International*, *11*(3), 24-28.
- **Miller, A. N.,** Kohl, J. P., & Pohl, N. F. (1992). The AIDS Epidemic: Business Schools' Response. *Journal of Education for Business*, *67*(5), 300-305.
- Kohl, J. P., & **Miller, A. N.** (1992). Personnel Planning to Deal With AIDS in the Workplace. *International Journal of Manpower*, *13*(1), 64-71.
- Kohl, J. P., **Miller, A. N.,** & Pohl, N. F. (1991). Development of Personnel Policies to Deal with the AIDS Crisis: A Study of the Practices and Procedures of Business Firms Today. *Labor Law Journal*, *42*(2), 116-120.
- Kohl, J. P., **Miller, A. N.,** & Barton, L. (1990). Levi's Corporate AIDS Programme. *Long Range Planning*, 23(6), 31-34.

- Kohl, J. P., **Miller, A. N.,** & Hames, D. S. (1990). AIDS in the Workplace. *Supervision*, *51*(11), 11-13.
- Kohl, J. P., **Miller, A. N.,** & Lowry, P. E. (1990). The AIDS Crisis in America: A Study of Organizational Policies and Actions. *Journal of Managerial Issues*, *II*(3), 282-294.
- Kohl, J. P., **Miller, A. N.,** & Meana, M. (1990). Recruitment Practices of Business Firms: The Ongoing Battle of Discrimination in Help Wanted Ads. *Business Forum*, *15*(2), 8-11.
- Kohl, J. P., **Miller, A. N.,** & Lowry, P. E. (1990). The AIDS Crisis in America: Materials for Inclusion in Business School Curricula. *Journal of Education for Business*, *65*(6), 260-263.
- **Miller, A. N.** (1988). Two Methods of Predicting the Winners of Proxy Fights: A Comparison and Applications for Corporate Strategy. *Excel*, *1*, 101-112.
- **Miller, A. N.** (1987). Classical Management Theory: Links with the Past. *Business Journal*, *4*(1), 47-49.
- **Miller, A. N.** (1986). Predicting the Results of Proxy Contests: A Reexamination. *Journal of Business and Economic Perspectives, XII*(1), 60-69.
- **Miller, A. N.** (1986). Sources of Power: Factors Which Contribute to Board Control in Large American Corporations. *Business and Public Affairs*, *12*(2), 15-19.
- **Miller, A. N.** (1986). Predicting the Winners of Corporate Takeovers. *American Business Review, 3*(2), 54-61.
- Miller, C. G., & **Miller, A. N.** (1984). The Role of Computers in Local Government: A Look at Innovative Applications in Clark County, Nevada. *Nevada Review of Business and Economics*, *VIII*(4), 2-8.
- **Miller, A. N.** (1984). Corporate Takeovers: Proxy Contests for Control. *Central State Business Review, III*(I), 5-9.
- **Miller, A. N.** (1984). Corporate Governance: Power and Functions of Boards of Directors. *American Business Review*, 1(2), 41-46.
- **Miller, A. N.,** & Mukherjee, T. K. (1983). Financial Characteristics of Firms Which Have Had a Proxy Contest for Control. *Northwest Business Review*, 8(3), 13-16.
- **Miller, A. N.,** & Corney, W. J. (1982). Effectiveness of Boards of Directors: Research to Date. *Business Journal*, 7(2), 10-16.

PEER-REVIEWED CONFERENCE PROCEEDINGS:

- **Miller, A. N.,** & Bedeian, A. G. (2010). Publish or Perish: Academic Life as We Live It. Academy of Management *Proceedings*, August 1, 2010, 1, 1-6. Only approximately 10% of all papers accepted for inclusion in the program are published in the *Proceedings*.
- de Rond, M., & **Miller, A. N.** (2003). The Culture of Business School Faculty: Our Publish or Perish Ideology and an Agenda for Future Research. *Proceedings* of the 2003 Annual Meeting of the Western Decision Sciences Institute, 552-554.
- **Miller, A. N.** (2001). Ignorance is *Not* Bliss: AIDS/HIV Coverage in College Business Textbooks. *Proceedings* of the 2001 Annual Meeting of the Western Decision Sciences Institute, 384-386.
- **Miller, A. N.** (1998). AIDS in the Workplace: Meeting the Challenge Through Management Education. *Proceedings* of the 1998 Annual National Conference of the Association on Employment Practices and Principles, 63-67.
- **Miller, A. N.,** Backer, T. E., & Rogers, E. M. (1996). Diffusion of Workplace AIDS Education Programs among American Businesses and Business Schools. *Proceedings* of the 1996 Annual National Conference of the Association on Employment Practices and Principles, 31-35.
- Kohl, J. P., & **Miller, A. N.** (1993). Organizations' Response to AIDS in the Workplace: A Five Year Retrospective. *Proceedings* of the 1993 Annual National Conference of the Association on Employment Practices and Principles, 122-127.
- **Miller, A. N.** (1993). Rebirth of the Proxy Contest: An Examination of Its Causes, International Implications, and Strategic Considerations. *Proceedings* of the 1993 National Conference of the Academy of Business Administration, 765-770.
- **Miller, A. N.,** & Kohl, J. P. (1992). Business Textbook Coverage of AIDS in the Workplace: Results of a Survey. *Business Management Proceedings* of the 1992 Annual Conference of the Association of Management, *10*(3), 1-6.
- Kohl, J. P., **Miller, A. N.,** & Pohl, N. F. (1990). Development of Personnel Policies to Deal with the AIDS Crisis: A Study of the Practices and Procedures of Business Firms Today. *Proceedings* of the 1990 Annual National Conference of the Council for Employee Responsibilities and Rights, 96-105.
- Kohl, J. P., **Miller, A. N.,** & Meana, M. (1990). Recruitment Practices of Business Firms: Results of a Recent Survey of Classified Advertising. *Proceedings* of the Thirty-Second Annual Meeting of the Southwest Academy of Management, 169-172.

- Kohl, J. P., & **Miller, A. N.** (1990). Educating Managers about the AIDS Crisis in the United States: A Strategy for Implementing Change in Business School Curriculums. *Proceedings* of the Thirty-Second Annual Meeting of the Southwest Academy of Management, 67-70.
- **Miller, A. N.** (1985). Proxy Contests: Implications for Business Policy and Planning. *Proceedings* of the 1985 Annual Meeting of the Southern Management Association, 64-66.
- **Miller, A. N.** (1983). Corporate Governance: Power and Functions of Boards of Directors. *Proceedings* of the 1983 Annual Meeting of the Southern Management Association, 347-349.
- **Miller, A. N.,** & Corney, W. J. (1983). Predicting Proxy Contest Results. *Proceedings* of the 1983 Annual Meeting of the Southwest American Institute for Decision Sciences, 47-49.
- **Miller, A. N.** (1982). Causes of Proxy Contests for Control: A Comparative Investigation. *Proceedings* of the 1982 Annual Meeting of the Southern Management Association, 289-291.
- **Miller, A. N.** (1981). Predicting the Results of Proxy Contests for Control. *Proceedings* of the 1981 Annual Meeting of the Southern Management Association, 327-329.

REPORTS, WORKING PAPERS, AND NON-PEER-REVIEWED PUBLICATIONS:

- Backer, T. E., **Miller, A. N.,** & Bleeg, J. E. (2004). *Donor Perspectives on Nonprofit Capacity Building*. Study report prepared for the Annie E. Casey Foundation. Encino, California: Human Interaction Research Institute.
- Backer, T. E., **Miller, A. N.,** & Bleeg, J. E. (2004). *Donor Perspectives on Place-Based Philanthropy*. Study report prepared for the Annie E. Casey Foundation. Encino, California: Human Interaction Research Institute.
- **Miller, A. N.** (2001). Supply Chain Management: The Virtual Corporation. *APICS The Performance Advantage*, 11(9), 24.
- **Miller, A. N.,** & Backer, T. E. (1995). *Business Schools' Response to AIDS: Academic and Community Involvement*. Study report prepared for the U.S. Department of Health and Human Services, Centers for Disease Control and Prevention Business Responds to AIDS/Labor Responds to AIDS Programs. Encino, California: Human Interaction Research Institute.

Miller, A. N. (1992). Employee Motivation: A Review of Western Practices and Their Implications for Managers in Russia, Ukraine, and Estonia. *Journal of the Citizen Ambassador Program Personnel Management Delegation to Russia, Ukraine, and Estonia*, 93-110.

Miller, A. N. (1987, November). Promoting Increased Productivity. *Nevada Business Journal*, 38-39.

Miller, A. N. (1987, February). Predicting the Winners of Proxy Fights. *Director's Monthly*, 5, 12-13.

Finkelman, J. M., Wolf, E., & **Miller, A. N.** (1978). *Multivariate Analysis of Determinants of Student Ratings of College Faculty*. Working Paper, Baruch College of the City University of New York.

PEER-REVIEWED CONFERENCE PRESENTATIONS:

Williams, C., Oswald, S. L., Greer, C., Cummings, T. G., Barr, S., Leap, T., Douglas, C., **Miller, A. N.,** Jawahar, J., & Warner-Soderholm, G. (2016, August). *Being a Department Chair: Learning from Others*. Professional Development Workshop presented at the 2016 Annual Meeting of the Academy of Management, Anaheim, California.

Williams, C., Oswald, S. L., Greer, C., Cummings, T. G., Barr, S., Leap, T., Shook, C., Douglas, C., **Miller, A. N.,** & Jawahar, J. (2015, August). *Being a Department Chair: Learning from Others*. Professional Development Workshop presented at the 2015 Annual Meeting of the Academy of Management, Vancouver, British Columbia, Canada.

Oswald, S. L., Williams, C., Greer, C., Cummings, T. G., Barr, S., Leap, T., Shook, C., Douglas, C., **Miller, A. N.,** & Jawahar, J. (2014, August). *Being a Department Chair: Learning from Others*. Professional Development Workshop presented at the 2014 Annual Meeting of the Academy of Management, Philadelphia, Pennsylvania.

Cohen, M., Graen, G. B., Seaver, G., Tan, J. S., **Miller, A. N.,** Antonacopoulou, E. P., Spee, J. C., Johnson, G., & Rietveld, J. (2013, August). *Translating Scholarship into Practice: How Can Scholarly Research Be Translated into Practice?* Professional Development Workshop presented at the 2013 Annual Meeting of the Academy of Management, Lake Buena Vista, Florida.

Aguinis, H., **Miller, A. N.,** Cummings, T. G., Suarez-Gonzalez, I., Lannelongue, G., & Joo, H. (2012, August). *Assessing Scholarly Impact: Practitioner Relevant Research in Tenure and Promotion Decisions.* Professional Development Workshop presented at the 2012 Annual Meeting of the Academy of Management, Boston, Massachusetts.

Miller, A. N., & Bedeian, A. G. (2010, August). *Publish or Perish: Academic Life as We Live It*. Paper presented at the 2010 Annual Meeting of the Academy of Management, Montreal, Canada.

Bedeian, A. G., Taylor, S. G., & Miller, A. N. (2010, August). A Few Bad Apples or The Tip of the Iceberg? Research Misconduct within the Management Discipline. Paper presented at the 2010 Annual Meeting of the Academy of Management, Montreal, Canada.

Antonacopoulou, E. P., Yu, K. F., **Miller, A. N.,** et al. (2009, August). *Bringing Practice Back into our Scholarship: Delivering the Agenda for Action.* All Academy Professional Development Workshop presented at the 2009 Annual Meeting of the Academy of Management, Chicago, Illinois.

Miller, A. N., & de Rond, M. (2007, August). *Publish or Perish: Academic Life in American Business Schools*. Caucus presented at the 2007 Annual Meeting of the Academy of Management, Philadelphia, Pennsylvania.

Miller, A. N. (2006, August). *HIV and AIDS in the Workplace: Issues and Answers*. Paper presented at the 2006 Annual Meeting of the Academy of Management, Atlanta, Georgia.

Miller, A. N., de Rond, M., Cummings, T. G., & Hirsch, P. M. (2006, March). *Published but Perished: Reconsidering Publish or Perish Cultures in Academic Life*. Symposium presented at the 2006 Annual Meeting of the Western Academy of Management, Long Beach, California.

de Rond, M., & **Miller, A. N.** (2005, April). 'What's Young Dixon's Stuff Like?': The Consequences of Publish or Perish Cultures on Faculty. Paper presented at the 2005 Annual Meeting of the Western Academy of Management, Las Vegas, Nevada.

Miller, A. N. (2004, October). HIV and AIDS in the Workplace: A Short Course for MBAs. Paper presented at the 2004 College Teaching & Learning Conference, Las Vegas, Nevada.

de Rond, M., & **Miller, A. N.** (2003, August). *The Brave New World of Business School Faculty: Publishing, Perishing and the Democracy of Knowledge.* Paper presented at the 2003 Annual Meeting of the Academy of Management, Seattle, Washington.

de Rond, M., & **Miller, A. N.** (2003, April). *The Culture of Business School Faculty: Our Publish or Perish Ideology and an Agenda for Future Research.* Paper presented at the 2003 Annual Meeting of the Western Decision Sciences Institute, Kauai, Hawaii.

- **Miller, A. N.** (2001, August). *B-Schools: A Venue for HIV/AIDS Education?* Paper presented at the 2001 National HIV Prevention Conference, Atlanta, Georgia.
- **Miller, A. N.** (2001, April). *Ignorance is Not Bliss: AIDS/HIV Coverage in College Business Textbooks*. Paper presented at the 2001 Annual Meeting of the Western Decision Sciences Institute, Vancouver, British Columbia, Canada.
- **Miller, A. N.** (1999, August). *Teaching Future Managers How to Develop and Implement Workplace AIDS/HIV Policies and Education Programs*. Paper presented at the 1999 National HIV Prevention Conference, Atlanta, Georgia.
- **Miller, A. N.** (1998, October). *AIDS in the Workplace: Meeting the Challenge Through Management Education*. Paper presented at the 1998 Annual National Conference of the Association on Employment Practices and Principles, San Francisco, California.
- **Miller, A. N.** (1998, March). The Impact of AIDS in the Workplace Research: A Mandate for Action. Paper presented at the 1998 Annual Meeting of the Western Academy of Management, Portland, Oregon.
- **Miller, A. N.** (1997, September). *Privatization: The Transformation of British Industry*. Paper presented at the 1997 Annual Conference of the British Academy of Management, London, England.
- **Miller, A. N.,** Backer, T. E., & Rogers, E. M. (1996, October). *Diffusion of Workplace AIDS Education Programs among American Businesses and Business Schools*. Paper presented at the 1996 Annual National Conference of the Association on Employment Practices and Principles, San Diego, California.
- Kohl, J. P., **Miller, A. N.,** & Pohl, N. F. (1996, April). *AIDS in the Workplace: The Response of American Business Schools*. Paper presented at the 1996 Annual Meeting of the Western Decision Sciences Institute, Seattle, Washington.
- **Miller, A. N.,** & Tilton, R. S. (1995, November). *Student Activities: Building Confidence and Developing Skills*. Paper presented at the 1995 Annual Convention of the Association for Business Communication, Orlando, Florida.
- **Miller, A. N.** (1995, October). *Transforming Countries through Privatization: Evaluating and Applying the British Model*. Paper presented at the 1995 Annual International Conference of the Strategic Management Society, Mexico City, Mexico.
- **Miller, A. N.** (1995, June). *Teaching Organizational Behavior: Combining the Arts and Science*. Paper presented at the 1995 Annual Convention of the American Psychological Society, New York, New York.

- Kohl, J. P., & **Miller, A. N.** (1993, October). *Organizations' Response to AIDS in the Workplace: A Five-Year Retrospective*. Paper presented at the 1993 Annual National Conference of the Association on Employment Practices and Principles, San Diego, California.
- **Miller, A. N.** (1993, February). *Rebirth of the Proxy Contest: An Examination of Its Causes, International Implications, and Strategic Considerations*. Paper presented at the 1993 National Conference of the Academy of Business Administration, Las Vegas, Nevada.
- **Miller, A. N.** (1992, October). *Transformation of Government Owned Enterprises: Strategic Lessons from the British Privatization Experience*. Paper presented at the 1992 Annual International Conference of the Strategic Management Society, London, England.
- **Miller, A. N.,** & Kohl, J. P. (1992, August). *Business Textbook Coverage of AIDS in the Workplace: Results of a Survey.* Paper presented at the 1992 Annual Conference of the Association of Management, Las Vegas, Nevada.
- Kohl, J. P., & **Miller, A. N.** (1992, March). *Personnel Planning to Deal with the AIDS Crisis:* A Study of the Practices of Selected Business Firms. Paper presented at the First Biannual International Conference on Advances in Management, Orlando, Florida.
- Kohl, J. P., **Miller, A. N.,** & Pohl, N. F. (1990, November). *Development of Personnel Policies to Deal with the AIDS Crisis: A Study of the Practices and Procedures of Business Firms Today*. Paper presented at the 1990 Annual National Conference of the Council on Employee Responsibilities and Rights, Orlando, Florida.
- Kohl, J. P., **Miller, A. N.,** & Hames, D. S. (1990, May). *AIDS in the Workplace: Suggestions for Action by American Business Firms*. Paper presented at the 1990 Joint National Meeting of the Institute of Management Sciences/Operations Research Society of America, Las Vegas, Nevada.
- Kohl, J. P., **Miller, A. N.,** & Meana, M. (1990, March). *Recruitment Practices of Business Firms: Results of a Recent Survey of Classified Advertising*. Paper presented at the 1990 Annual Meeting of the Southwest Academy of Management, Dallas, Texas.
- Kohl, J. P., & **Miller, A. N.** (1990, March). Educating Managers about the AIDS Crisis in the United States: A Strategy for Implementing Change in Business School Curriculums. Paper presented at the 1990 Annual Meeting of the Southwest Academy of Management, Dallas, Texas.

- Kohl, J. P., **Miller, A. N.,** Lowry, P. E. (1989, November). *Organizational Policies on AIDS: Results of a Recent Survey*. Paper presented at the 1989 Annual Meeting of the Decision Sciences Institute, New Orleans, Louisiana.
- **Miller, A. N.** (1988, November). The Theory of Managerial Capitalism versus Board Control: A Brief History and Assessment. Paper presented at the 1988 Annual Meeting of the Southern Economic Association, San Antonio, Texas.
- **Miller, A. N.** (1986, August). Two Methods of Predicting the Winners of Proxy Fights: A Comparison and Applications for Strategic Management. Paper presented at the 1986 Annual Meeting of the Academy of Management, Chicago, Illinois.
- **Miller, A. N.** (1985, November). *Proxy Contests: Implications for Business Policy and Planning*. Paper presented at the 1985 Annual Meeting of the Southern Management Association, Orlando, Florida.
- **Miller, A. N.** (1985, March). *Predicting Proxy Contest Results: A Revision*. Paper presented at the 1985 Annual Meeting of the Western Academy of Management, San Diego, California.
- **Miller, A. N.** (1984, April). *Differentiating Winners from Losers: Characteristics of Corporations Which Have Won or Lost a Proxy Contest*. Paper presented at the 1984 Annual Meeting of the Western Academy of Management, Vancouver, British Columbia.
- **Miller, A. N.** (1983, November). *Corporate Governance: Power and Functions of Boards of Directors.* Paper presented at the 1983 Annual Meeting of the Southern Management Association, Atlanta, Georgia.
- **Miller, A. N.,** & Corney, W. J. (1983, March). *Predicting Proxy Contest Results*. Paper presented at the 1983 Annual Conference of the Southwest American Institute for Decision Sciences, Houston, Texas.
- **Miller, A. N.** (1982, November). *Causes of Proxy Contests for Control: A Comparative Investigation*. Paper presented at the 1982 Annual Meeting of the Southern Management Association, New Orleans, Louisiana.
- **Miller, A. N.** (1982, April). *Predicting Outcomes of Proxy Contests in U.S. Corporations*. Paper presented at the 1982 Annual Meeting of the Western Academy of Management, Colorado Springs, Colorado.
- **Miller, A. N.,** & Mukherjee, T. K. (1982, April). Firms Which Have Had Successful Proxy Contests for Control: Financial Characteristics and Market Response. Paper presented at the 1982 Annual Meeting of the Midwest Finance Association, Chicago, Illinois.

Miller, A. N. (1981, November). *Predicting the Results of Proxy Contests for Control*. Paper presented at the 1981 Annual Meeting of the Southern Management Association, Atlanta, Georgia.

Miller, A. N., & Corney, W. J. (1981, April). *Characteristics and Effectiveness of Boards of Directors*. Paper presented at the 1981 Annual Meeting of the Western Academy of Management, Monterey, California.

Miller, A. N. (1977, August). *Machiavelli's Advice to a Prince: An Antecedent of Classical Management Theory*. Paper presented at the 1977 Annual Meeting of the Academy of Management, Kissimmee, Florida.

OTHER PAPERS AND WORKSHOPS PRESENTED:

Miller, A. N., & Sinnock, P. (1995, April). *HIV in the Workplace*. Workshop presented at the 1995 Annual Meeting of the AACSB International, Minneapolis, Minnesota.

Miller, A. N. (1978, April). *Perspectives on Boards of Directors: A Review of the Empirical Research*. Paper presented at the Baruch College Seminar in Contemporary Business Research, New York, New York.

MANAGEMENT DEVELOPMENT, TRAINING, AND CONSULTING EXPERIENCE:

Sub Station II, Sumter, South Carolina.

American Wire Cloth Institute, Tarrytown, New York.

City of Henderson, Henderson, Nevada.

Powder Coating Institute, Alexandria, Virginia.

International Association of Clerks, Recorders, Election Officials and Treasurers, Camden, New Jersey.

Ice Skating Institute of America, Dallas, Texas.

Painting and Decorating Contractors of America, Fairfax, Virginia.

Fuji Photo Film USA, Inc., Elmsford, New York.

Boy Scouts of America (Western Region), Sunnyvale, California.

Fletcher Jones Management Group, Inc., Las Vegas, Nevada.

Valley Broadcasting Company KVBC-Channel 3 Television (NBC affiliate), Las Vegas, Nevada.

Las Vegas Convention and Visitors Authority, Las Vegas, Nevada.

International Association of Fairs and Expositions, Springfield, Missouri.

Association of Physical Fitness Centers, Rockville, Maryland.

Box Office Management International, New York, New York.

Professional Secretaries International, Las Vegas, Nevada.

St. Regis Corporation, Culvert Operations, Pinellas Park, Florida.

United Way of Southern Nevada, Inc., Las Vegas, Nevada.

Golf Course Superintendents Association of America, Lawrence, Kansas.

Association of Independent Mailing Equipment Dealers, Columbus, Ohio.

National Association of Bank Women, Las Vegas, Nevada.

Realty Programming Corporation, Homes for Living Division, Arlington, Virginia.

Nevada Credit Union League, Las Vegas, Nevada.

National Dollar Stores, Ltd., San Francisco, California.

Office of Educational Programs, Poughkeepsie, New York.

CONSULTING AND TESTIFYING EXPERT WITNESS:

Southmark Corporation, Dallas, Texas.

MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS:

Academy of Management, February 1977 - Present.

Association for Psychological Science, May 1990 – December 2016.

Society for Industrial and Organizational Psychology (Division 14 of the American Psychological Association), September 1982 – June 2016.

Western Academy of Management, April 1979 – March 2007.

Western Decision Sciences Institute, April 1996 – April 2006.

AWARDS, GRANTS, AND HONORS:

Sabbatical Leave, Fall 2003 semester. Senior Research Scientist, Human Interaction Research Institute, Encino, California.

1997-1998 Researcher of the Year, Department of Management, College of Business, University of Nevada, Las Vegas.

First Interstate Bank Institute for Business Leadership Research Grant, Spring 1995.

Sabbatical Leave, Fall 1994 semester. Senior Research Scientist, Human Interaction Research Institute, Encino, California.

University Grants and Fellowships Committee Research Grant, May 1994.

First Interstate Bank Institute for Business Leadership Research Grant, Fall 1993.

First Interstate Bank Institute for Business Leadership Research Grant, Fall 1992.

UNLV Foundation Faculty Grant, Summer 1992.

First Interstate Bank Institute for Business Leadership Research Grant, Spring 1992.

First Interstate Bank Institute for Business Leadership Basic Research Grant, Spring 1991.

First Interstate Bank Institute for Business Leadership Basic Research Grant, Fall 1990.

First Interstate Bank Institute for Business Leadership Basic Research Grant, Spring 1990.

Biographical listing in *Who's Who in the West* (22nd edition, 1989-1990). Wilmette, Illinois: Marquis Who's Who, Macmillan Directory Division, 464-465.

First Interstate Bank Institute for Business Leadership Basic Research Grant, Fall 1989.

First Interstate Bank Institute for Business Leadership Basic Research Grant, Spring 1989.

First Interstate Bank Institute for Business Leadership Basic Research Grant, Fall 1988.

Sabbatical Leave, Fall 1986 semester. Director of Consulting Services, Quality and Productivity Institute of Nevada (QPI). QPI is a private nonprofit corporation whose mission is to improve productivity and quality in Nevada organizations. It sponsors seminars, provides management consulting, and conducts employee training programs.

Barrick Faculty Development Grants and University Faculty Travel Committee Awards, University of Nevada, Las Vegas, 1981, 1982, 1984, 1985, 1988, 1995, 2001, 2003, 2006, 2007, 2009, 2010, 2012, 2013, 2014, 2015, and 2016.

Academy of Management Social Issues in Management 1982 Doctoral Dissertation Award - finalist.

Phi Kappa Phi National Honor Society. Elected to membership in April 1969.

SERVICE IN PROFESSIONAL AND COMMUNITY ORGANIZATIONS:

Ad Hoc Manuscript Reviewer, Career Development International, 2011-2013.

Session Facilitator, "Faculty Performance," Academy of Management 2007 Annual Meeting.

Member, Practice Theme Committee, Academy of Management. October 2006 – August 2010.

Session Facilitator, "Current Issues in Management Education," Western Academy of Management 2007 Annual Meeting.

Chairman, Business Policy and Strategy Track; Member, Program Committee. Western Academy of Management 2007 Annual Meeting.

Chairman, Management and Organizational Behavior Track; Member, Program Committee. Western Decision Sciences Institute 2005 and 2006 Annual Meetings.

Manuscript Reviewer, Innovative Education Track, Western Decision Sciences Institute 2002 and 2003 Annual Meetings.

Session Chairman, "Issues in Human Resource Management," Association on Employment Practices and Principles 1998 Annual National Conference.

Member, Board of Trustees; Chairman, Long Range Planning Committee; Co-Chairman, Program Committee. Hillel, University of Nevada, Las Vegas chapter. August 1998 – December 2001.

Member, Paper Review Committee, Western Academy of Management 1984, 1987, 1988, 1991, 1992, 1997, 1998, 1999, 2000, 2001, 2003, and 2006 Annual Meetings.

Member, Board of Directors; Treasurer; Member, Executive Committee; Chairman, Finance and Strategic Planning Committees. Nevada Institute for Contemporary Art, Las Vegas, Nevada. September 1993 – December 1997.

Member, Paper Review Panel, Business Policy and Strategy Division, Academy of Management 1994, 1996, 2004, 2006, and 2010 Annual Meetings.

Session Chairman, "Employee/Employer Responsibilities and Rights," Association on Employment Practices and Principles 1993 Annual National Conference.

Member, Paper Review Committee, Organizational Behavior Division, Academy of Management, 1984, 1987 – 1993, 2005, 2007, and 2008 Annual Meetings.

Assistant Delegation Leader, Citizen Ambassador Program Personnel Management Delegation to Russia, Ukraine, and Estonia. Lead a group of 26 executives, consultants, and academics from the United States to exchange ideas and information about human resource management with their counterparts. July 1992.

Session Chairman and Discussant, "Organizational Renewal," Strategic Management Society 1991 Annual International Conference.

Paper Referee, Southwest Decision Sciences Institute 1991 Annual Meeting.

Ad Hoc Manuscript Reviewer, *Journal of Managerial Issues*, 1989 – 2012.

Session Chairman and Discussant, "Management Education," Western Academy of Management 1989 Annual Meeting.

Chairman, Western Academy of Management Annual Meeting Site Selection Committee. April 1988 - March 1989.

Session Chairman and Discussant, "The Thrills and Threats of Mergers and Acquisitions," Western Academy of Management 1987 Annual Meeting.

Chairman, Western Academy of Management Newcomers Task Force. Coordinated the efforts of a seven-person task force to develop mechanisms and activities for attracting new members to the Western Academy of Management and for helping them become active, contributing participants. June 1986 - April 1987.

Session Chairman, "Evaluation of Work Design Systems," Western Academy of Management 1986 Annual Meeting.

Ad Hoc Manuscript Reviewer, Journal of Applied Psychology, 1986-1987.

Member, Operations Advisory Committee, Quality and Productivity Institute of Nevada, Las Vegas, Nevada. May 1985 - December 1988.

Member, Conference and Program Committees, Western Academy of Management 1985 – 1987 Annual Meetings.

Session Chairman, Business Policy Division, Southern Management Association 1985 Annual Meeting.

Discussant, "Planning and Small Business Problems," Southwestern Small Business Institute Association 1985 Annual Meeting.

Reviewer, College textbooks in Business and Society, Human Resource Management, International Management, Organizational Behavior, and Principles of Management, 1984 – Present.

Member, Program Committee, American Society for Public Administration Region VIII 1984 Annual Conference.

Session Chairman, "Academic Research and the Future of Public Administration: Some Practical Implications," American Society for Public Administration Region VIII 1984 Annual Conference.

Session Chairman, "Management and the Environment," Southern Management Association 1982 Annual Meeting.

Discussant, "Current Topics in Organizational Behavior," Southern Management Association 1982 Annual Meeting.

Discussant, "The Influence of Performance Levels, Stability, and Direction on Personnel Decisions," Southern Management Association 1981 Annual Meeting.

Speaker, University of Nevada, Las Vegas Speaker's Bureau. Make presentations to community organizations on how to improve strategic management practices, leadership, motivation, and productivity. Spring 1981 – Spring 2001.

UNIVERSITY SERVICE:

Member, Department of Management, Entrepreneurship and Technology Annual Evaluation and Merit Committee, January – February 2017.

Member, Lee Business School Business Writing and Curriculum Task Force, September – December 2014.

Member, Lee Business School Executive Advisory Board Task Force Strategic Planning Team, September 2014 – June 2015.

Ex Officio Member, Department of Management, Entrepreneurship and Technology Faculty Search Committee, September – December 2014.

Ex Officio Member, Department of Management, Entrepreneurship and Technology Management Program (Curriculum) Committee, September 2014 – June 2015.

Ex Officio Member, Department of Management, Entrepreneurship and Technology New Major in Information Management Task Force, March – August 2014.

Member, Lee Business School Strategic Planning Committee; Member, Strategic Planning External Relations Committee, December 2013 – April 2015.

Department Assessment Representative, Northwest Commission on Colleges and Universities, Department of Management, Entrepreneurship and Technology, December 2012 – June 2013.

Member, Lee Business School Dean Recruitment and Screening Committee, February – June 2012.

Chairman, Department of Management Recruitment Committee, November 2011 – May 2012.

Member, Department of Management Curriculum Committee, November 2011 – May 2012.

Member, Department of Management By Law Committee, August 2008 – May 2012.

Member, Department of Management Ph.D. Program Committee, October 2006 – May 2007.

Member, Department of Management Course Evaluation Improvement Committee, May – November 2006.

Member, University Promotion and Tenure Committee. August 2004 – April 2008.

Member, College of Business Promotion and Tenure Committee. August 2004 – August 2006.

Chairman, Department of Management Journal Ranking Committee. January – December 2003.

Member, College of Business Undergraduate Curriculum Committee. October 2002 – August 2004.

Member, Department of Management Faculty Search Committee. August 2002 – March 2003, September 2004 – February 2005, and September - December 2010.

Member, University Grievance Committee. August 2001 – May 2007.

Member, Task Force to Establish an Advisory Board for the Department of Management. November – December 2001.

Member, Department of Management Annual Merit Review Committee. December 1999 – December 2001, January 2003 – January 2005, and August 2008 – September 2010.

Chairman, Task Force to Develop a Management Concentration for the MBA Degree. October – December 1999.

Chairman, University Grievance Committee. August 1999 – August 2001.

Member, College of Business Research Committee. September 1998 – August 2001.

Member, College of Business Improvement Team. September 1998 – May 1999.

Member, Department of Management and Department of Management, Entrepreneurship and Technology Promotion and Tenure Committee. October 1997 – June 2017.

Member, University Appeals Committee. October 1996 – August 1999.

Member, University Academic Standards Committee. December 1996 – August 1998.

Chairman, Department of Management Faculty Applicant Screening Committee. October 1997 – April 1998.

Co-Chairman, College of Business Bylaw Committee. August 1995 - May 1996.

Co-Chairman, College of Business Mission and Goals Committee. August 1992 - May 1995.

Course Coordinator, College of Business Undergraduate Capstone Strategic Management Course. July 1992 - August 1994.

Member, College of Business Dean's Performance Evaluation Committee. April - August 1992.

Member, University International Programs Faculty Selection Committee. September 1991 - August 1992.

Secretary, University Faculty Senate. May 1991 - April 1992.

Member, University Faculty Senate Executive Committee. May 1991 - April 1992.

Member, College of Business Faculty Annual Performance Evaluation Committee. March - October 1991.

Chairman, Department of Management Faculty Annual Performance Evaluation Committee. December 1989 - October 1991.

Member, Department of Management Faculty Annual Performance Evaluation Committee. March 1988 - November 1989.

Member, University Graduate Program Review and Evaluation Committee. Responsible for reviewing and evaluating the Master of Science in Accountancy program. September 1987 - April 1988.

Senator, University Faculty Senate. May 1985 - April 1994.

Member, College of Business Research and Publications Committee. September 1984 - August 1985.

Member, University Presidential Search Committee. January - May 1984.

Chairman, University Library Committee. September 1983 - August 1985.

Member, Ad Hoc Committee on University Bylaw Revision. April 1983 - August 1984.

Member, University Code Committee. September 1980 - August 1984.

Member, University Financial Aid Committee. September 1980 - August 1983.

Chairman, College of Business Honors and Awards Committee. September 1980 - August 1981.

Member, College of Business Honors and Awards Committee. September 1979 - August 1980.