

# MAJOR TO CAREER GUIDE

## Finance

Lee Business School

### Mission of the Lee Business School

To advance the knowledge and practice of business, develop business leaders, and foster intellectual and economic vitality through the creation and dissemination of knowledge and outreach.

Visit this site for more information:

<http://business.unlv.edu/>

### About the Finance Career

The Department of Finance offers a major in finance, as well as a minor in finance. The Finance discipline can be classified into three areas: corporate finance, investments, and finance markets and institutions. This business field is for students who want to understand the financial implications inherent in virtually any business decision. We prepare students in the finance major for successful careers in corporate management, depository institutions, investment management, and financial services. The finance faculty have a diverse range of professional and research interests to enrich the student's classroom experience. Please refer to individual faculty web links for specific information.

### Value of Finance Major

Value of Major to the Career: A minimum BSBA majoring in Finance is necessary to a successful progression in the Finance career field. It is the essence of the first steps in either private or public sector financial management.

### Organizations Hiring Finance majors

- Commercial & Investment Banks
- Companies all sizes & industries
- Federal Agencies e.g. FDIC, IRS, SEC, GAO, OMB, Fed. Res.
- Higher Education e.g. Universities, Colleges
- Financial Services, including Investments & Insurance

### UNLV Academic Advising for Finance Majors:

*Academic Advisors meet with students about their academic goals and assist in constructing a plan for graduation. Advisors can also help students understand how their experiences at UNLV can lead to a career in their desired field.*

Lee Business School Advising Center

Phone: 702-895-3363

Campus Location: BEH 100

<http://business.unlv.edu/LBS-Advising/>

### Finance: Career Options

- Financial & Budget Analysis
- Real Estate
- Private Banking
- Risk Management & Insurance
- Personal Financial Planning
- Corporate Financial Analysis
  - Financial Reporting
  - Budget Analysis
  - Investor Relations
  - Cash Management
- Government
  - Financial Reporting
  - Budget Analysis
- Higher Education/Professor
- Non-Profit Agencies
  - Budgeting
  - Money Handling

### UNLV Student Organization: Financial Management Association (FMA)

UNLV Financial Management Association (FMA) is a non-profit organization offering support and development to students interested in the field of Finance. Our goal is focused on aligning student members with that of finance professionals in order to help maintain long term productive business relationships.

Faculty Advisor: Dr. Robert Chatfield, 895-3019  
[robert.chatfield@unlv.edu](mailto:robert.chatfield@unlv.edu) or [fma.unlv@gmail.com](mailto:fma.unlv@gmail.com)

### Graduate Program: MBA

Since 1968, the UNLV MBA Programs offer a rich variety of opportunities for anyone interested in the demanding world of business. Technology has changed the structure of how people communicate and interact, and the business world is no different. The MBA Programs provide students with the skills and knowledge necessary to succeed in the fast-paced, always changing world of business through innovative and dynamic programs and courses. The faculty and staff at UNLV are very proud to be your partners in building a successful career.

The program is designed to provide a breadth of management and business skills, knowledge and tools to become visionary and creative leaders.

<http://business.unlv.edu/mba>

# Helpful Career Information

## Employers rate candidate soft skills/qualities in order of importance

- 1 Ability to verbally communicate with persons inside and outside the organization
- 2 Ability to work in a team structure
- 3 Ability to make decisions and solve problems
- 4 Ability to plan, organize and prioritize work
- 5 Ability to obtain and process information
- 6 Ability to analyze quantitative data
- 7 Technical knowledge related to the job
- 8 Proficiency with computer software programs
- 9 Ability to create and/or edit written reports
- 10 Ability to sell or influence others

Source: Job Outlook 2013

Courtesy of the National Association of Colleges and Employers

Visit the Career Occupational Handbook to learn more about a specific occupation:

<http://www.bls.gov/ooh/>

The OCH covers hundreds of occupations and describes: What They Do, Work Environment, How to Become One, Pay, and more. Each profile also includes BLS employment projections for the 2010–20 decade.

### Career Exploration/Planning

**FOCUS 2:** UNLV's computerized assessment that profiles your interests, abilities, and values and helps you find a career that's right for you.

<http://hire.unlv.edu/careerAssessment.html>

**Myers-Briggs Type Indicator (MBTI):** Assessment designed to identify how you are energized, how you take in information, how you make decisions, and how you approach life.

<http://hire.unlv.edu/careerAssessmentMBTI.html>

**Lee Business School Career Services:** Provides opportunities for students to gain access to a range of employers, employment information, job search strategies, career planning and coaching.

Location: BEH 210 Phone: 702-895-1139

### UNLV Career Services

Career Services encourages ALL UNLV students to take advantage of their services, which include:

- Assistance with developing a career plan and choosing a major
- Career counseling and guidance on building a RESUME
- Preparing for an interview, assistance with job searching and networking.

Phone: 702-895-3495

Campus Location: SSC-A 2<sup>nd</sup> Floor

<http://hire.unlv.edu/>

### Internship Opportunities

**Finance Internships:** The Department of Finance seeks to prepare students with the knowledge and skills required for success in business and to promote interaction of faculty and students with the business and academic communities. To accomplish this goal, we arrange internships to provide professional training not available through normal classroom settings. These experiences aid in developing skills, gaining relevant work experience and becoming acquainted with business professionals. Internships may be industry, government agencies and nonprofit organizations. See this site for more information:

<http://business.unlv.edu/finance/Internships/>

## MEDIAN SALARIES BY DISCIPLINE 2010

Career	Salary Range	Median Salary
Financial Analyst	\$44,490-\$141,700	\$74,350
Personal Financial Advisor	\$32,660-\$166,400	\$64,750
Securities & Financial Services Sales Agents	\$31,330-\$166,400	\$70,190
Financial Examiners	\$43,170-\$134,820	\$74,940
Business & Financial Operations	N/A	\$60,670
All Occupations	N/A	\$33,840

Bureau of Labor Statistics, U.S. Department of Labor, *Occupational Outlook Handbook, 2012-13 Edition*, <http://www.bls.gov/ooh/>

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