

MAJOR TO CAREER GUIDE

Entrepreneurship

Lee Business School

Mission of the College

To advance the knowledge and practice of business, develop business leaders, and foster intellectual and economic vitality through the creation and dissemination of knowledge and outreach.

Visit this site for more information:

<http://business.unlv.edu/>

About the Entrepreneurship Major

Through an engaging curriculum that combines immersive learning and leadership development, students gain experience crafting unique business models to bring new products and services to world markets. Develop appropriate plans for funding a start-up business and continuing its operations. Develop viable operational strategies as a means to achieve competitive advantage. Formulate plans to gather and organize resources to address evolving opportunities. Recognize, analyze, and construct feasible concepts within small business and entrepreneurial contexts.

Value of Entrepreneurship Major

Value to the Career: A BSBA majoring in Entrepreneurship is necessary to a successful progression in developing a new business start-up. It supplies key academic and experiential training for success in this area of endeavor.

Entrepreneurial Careers

- Private Equity Firms
- Companies all sizes & industries
- Venture Capitalists
- New Start-ups in all areas whether for profit or not
- Business Consulting/Creativity Promotion

UNLV Academic Advising for Entrepreneurship Majors:

Academic Advisors meet with students about their academic goals and assist in constructing a plan for graduation. Advisors can also help students understand how their experiences at UNLV can lead to a career in their desired field.

Lee Business School Advising Center

Phone: 702-895-3363 Campus Location: BEH 100

<http://business.unlv.edu/LBS-Advising/>

Entrepreneurship Career Options

- Chief Executive Officer
- Franchise Owner Specialist
- Development Consultant (all areas)
- Manager, Small Business
- Small Business Owner
- Business Development
- Strategic Planner
- Urban and Regional Planner
- Private Equity Investment
- Business Education
- Motivational Entrepreneurs
- Higher Education Professor of Entrepreneurship
- Non-Profit Agencies
- Venture Capitalists
- You Write your Own Ticket

UNLV Student Organizations for Entrepreneurship

Collegiate Entrepreneur's Organization: informs, supports and inspires college students to be entrepreneurial and seek opportunity through enterprise creation. Faculty Advisor: **Dr. Janet Runge, 895-3022;** janet.runge@unlv.edu

Students in Free Enterprise: SIFE is an international non-profit organization that works with leaders in business and higher education to Mobilize university students to make a difference in their communities while developing the skills to become socially responsible business leaders.

Faculty Advisor: **Dr. Dan McAllister, 895-3211,** daniel.mcallister@unlv.edu

Graduate Program: MBA

Since 1968, the UNLV MBA Programs offer a rich variety of opportunities for anyone interested in the demanding world of business. Technology has changed the structure of how people communicate and interact, and the business world is no different. The MBA Programs provide students with the skills and knowledge necessary to succeed in the fast-paced, always changing world of business through innovative and dynamic programs and courses. The faculty and staff at UNLV are very proud to be your partners in building a successful career.

The program is designed to provide a breadth of management and business skills, knowledge and tools to become visionary and creative leaders.

<http://www.unlv.edu/mba>

Helpful Career Information

Employers rate candidate soft skills/qualities in order of importance

- 1 Ability to verbally communicate with persons inside and outside the organization
- 2 Ability to work in a team structure
- 3 Ability to make decisions and solve problems
- 4 Ability to plan, organize and prioritize work
- 5 Ability to obtain and process information
- 6 Ability to analyze quantitative data
- 7 Technical knowledge related to the job
- 8 Proficiency with computer software programs
- 9 Ability to create and/or edit written reports
- 10 Ability to sell or influence others

Source: Job Outlook 2013

Courtesy of the National Association of Colleges and Employers

Visit the Career Occupational Handbook to learn more about a specific occupation:

<http://www.bls.gov/ooh/>

The OCH covers hundreds of occupations and describes: What They Do, Work Environment, How to Become One, Pay, and more. Each profile also includes BLS employment projections for the 2010–20 decade.

Lee Business School Career Services

Lee Business School Career Services provides opportunities for students to gain access to a range of employers, employment information, job search strategies, career planning and coaching.

Location: BEH 210 Phone: 702-895-1139

Career Exploration/Planning

FOCUS 2: UNLV's computerized assessment that profiles your interests, abilities, and values and helps you find a career that's right for you.

<http://hire.unlv.edu/careerAssessment.html>

Myers-Briggs Type Indicator (MBTI): Assessment designed to identify how you are energized, how you take in information, how you make decisions, and how you approach life.

<http://hire.unlv.edu/careerAssessmentMBTI.html>

UNLV Career Services

Career Services encourages ALL UNLV students to take advantage of their services, which include:

- Career planning and choosing a major
- Career counseling and guidance on building a RESUME
- Preparing for an interview, assistance with job searching and networking.

Phone: 702-895-3495

Campus Location: SSC-A 2nd Floor

<http://hire.unlv.edu/>

Internship Opportunities

Entrepreneurial Internships: The MET department seeks to prepare students with the knowledge and skills required for success in business and to promote interaction of faculty and students with the business and academic communities. To accomplish this goal, we arrange internships to provide professional training not available through normal classroom settings. These experiences aid in developing skills, gaining relevant work experience and becoming acquainted with business professionals. Internships may be industry, government agencies and nonprofit organizations. See this site for more information

<http://business.unlv.edu/met/>

MEDIAN SALARIES BY DISCIPLINE 2010

Career	Salary Range	Median Salary
Small Business Owner	Unlimited	Unlimited
Manager Small Business	\$41,000-\$135,000	\$78,000
Development Consultant	\$50,000-\$149,000	\$89,000
Private Equity Investment	Unlimited	Unlimited
All Occupations	N/A	\$33,840

Bureau of Labor Statistics, U.S. Department of Labor, *Occupational Outlook Handbook, 2012-13 Edition*, <http://www.bls.gov/ooh/>

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