

CONTRACT #6238
VENDOR: AIRGAS, INC

- a.) All prices and discounts quoted shall be **F.O.B. Destination and shall include delivery and fuel surcharge (if applicable)** as well as any necessary unloading, tagging, loading of empty cylinders, counting, and any other activity required by this Request for Proposal or customary in the industry.
- b.) Fuel costs based upon the fuel price at time of bid submittal should be included in the pricing. A space has been provided below for the Contractor to insert the current price per gallon of fuel upon which Part One - Prices for Specific Items are based. If at any time during the term of the contract, fuel price exceeds 10% of the cost of fuel as specified below, a fuel surcharge may be allowed upon approval of the requesting department.

LINE ITEM #	DESCRIPTION	UNIT PRICE (PER STANDARD CUBIC FOOT)	TYPICAL VOLUME PER CYL	NET PRICE PER CYLINDER
1	ACETYLENE, INDUSTRIAL, CYLINDER MC	\$ 1.398	10cf	\$ 13.98
2	AIR BREATHING K Type Cylinder	\$ 0.066	233cf	\$ 15.49
3	AIR BREATHING T Type Cylinder	\$ 0.081	310cf	\$ 24.97
4	ARGON 99.999% UHP T ULTRA HIGH PURITY GRADE	\$ 0.111	335cf	\$ 44.38
5	ARGON LIQUID LC160 230 PSI	\$ 0.047	4754cf	\$ 261.47
6	STARGOLD C25 ARGON-CARBON DIOXIDE 25 % K Type Cylinder Industrial GRADE	\$ 0.202	280cf	\$ 56.49
7	ARGON-HYD 5 % K Type Cylinder Industrial GRADE	\$ 0.223	223cf	\$ 49.79
8	CARBON DIOXIDE 45KG 100LB 100 LB Type Cylinder	\$ 0.255	100lb	\$ 25.50
9	CARBON DIOXIDE 22.7KG 50 LB Type Cylinder	\$ 0.270	50lb	\$ 13.50
10	HELIUM 99.999% UHP T ULTRA HIGH PURITY GRADE	\$ 0.295	291cf	\$ 85.98
11	ULTRALIFT BALLOON K Type Cylinder	\$ 0.308	216cf	\$ 66.49
12	HELIUM LIQUID LT100(He), Industrial Grade, 99.999% Purity, 100 Liter, Cryogenic, Liquid	\$ 8.00	100Ltr	\$ 875.00
13	HELIUM LIQUID LT60(He), Industrial Grade, 99.999% Purity, 60 Liter, Cryogenic, Liquid	\$ 8.00	60Ltr	\$ 540.00
14	CH4 BAL Ar, ARG-METH 10% P10 CS K, Volume 226 cubic feet, CGA 350, Certified Standard, Analytical Instrumentation, P-10, Carrier Gas, Proportional Counter	\$ 0.554	226cf	\$ 125.15

15	NITROGEN 99.999% UHP T ULTRA HIGH PURITY GRADE	\$ 0.165	303cf	\$ 49.89
16	NITROGEN 55 Type Cylinder	\$ 0.090	55cf	\$ 5.49
17	Balance Nitrogen, Carbon Dioxide 5%-Hydrogen 5%, Primary Standard Grade	\$ 0.904	226cf	\$ 204.20
18	NITROGEN K Type Cylinder	\$ 0.047	235cf	\$ 10.98
19	NITROGEN LIQUID LC160 22 PSI	\$ 0.011	3936cf	\$ 48.14
20	NITROGEN LIQUID LC160 230 PSI	\$ 0.011	3936cf	\$ 48.14
21	NITROGEN LIQUID LC230 22 PSI Type Cylinder	\$ 0.013	5658cf	\$ 79.44
22	NITROGEN T Type Cylinder	\$ 0.050	311cf	\$ 15.49
23	Nitrous Oxide USP Medipure brand E Size Steel Cylinder	\$ 0.458	24cf	\$ 10.98
24	Oxygen USP Medipure brand E Size Steel Cylinder	\$ 0.120	25cf	\$ 2.99
25	Oxygen USP (U.S. Pharmacopoeia) Medipure brand K Size Steel Cylinder	\$ 0.076	251cf	\$ 18.98
26	PROPANE, INDUSTRIAL, CYLINDER 30LB (6.6GAL) FORKLIFT	\$ 1.663	33cf	\$ 54.89

27. % DISCOUNT OFF MANUFACTURERS' LIST PRICES FOR ALL OTHER GASES NOT LISTED ABOVE: 40%.

28. % DISCOUNT OFF MANUFACTURERS' LIST PRICES AND BRAND NAME ON ALL GAS HANDLING AND DELIVERY EQUIPMENT, INCLUDING REGULATORS, VALVES, FLOW METERS, MANIFOLDS, AND CRYOGENIC LIQUID TRANSFER ACCESSORIES: 30%

PART TWO – DEMURRAGE CHARGES

29. Maintenance Gas Cylinder	\$ 4	per cylinder per month
30. Scientific & Medical Gas Cylinder	\$ 6.50	per cylinder per month
31. Liquid Gas Dewar	\$ 40	per cylinder per month

PART THREE – PRICES FOR THE PURCHASE OF NEW CYLINDERS AND DEWARS

32. New - "300" size steel cylinder	\$ 220	each
33. New - "150" size aluminum cylinder	\$ 170	each
34. New – 60 liter, stainless steel, non magnetic dewar	\$ 975	each
35. New – 160 liter, stainless steel, non magnetic dewar	\$ 2,200	each
36. New – 180 liter, stainless steel, non magnetic dewar	\$ 2,300	each
37. New – 230 liter, stainless steel, non magnetic dewar	\$ 2,900	each

PART FOUR - PRICES FOR THE PURCHASE OF USED CYLINDERS AND DEWARS

38. Used - "300" size steel cylinder	\$ 200	each
39. Used - "150" size aluminum cylinder	\$ 150	each
40. Used – 60 liter, stainless steel, non magnetic dewar	\$ 740	each
41. Used – 160 liter, stainless steel, non magnetic dewar	\$ 1,900	each
42. Used – 180 liter, stainless steel, non magnetic dewar	\$ 2,000	each

43. Used – 230 liter, stainless steel, non magnetic dewar \$ 2,700 each

PART FIVE – FUEL COST

44. Current Price Per Gallon of Fuel \$ 4.18

PART SIX – BULK ORDERS

45. LN2 LIQUID NITROGEN (5,000 GALLONS AT A TIME) \$ 4,200 per delivery

46. ARGON MICROBULK (1,500 LITER AT A TIME)
supplied in 230 Ltr Dewars Please refer to Line 27, Argon to be

PART SEVEN – EMERGENCY FEE

47. Emergency Fee (if applicable) \$ 50 per delivery